



ABBOTT / PRICING PROPOSAL

24-94680-Brooke's Story - Tox Employee Patient Video 9/6/24



- 3 ABOUT US
- 4 OUR PROCESS
- **5 PRICING PROPOSAL**
- 6 PRICING SUMMARY
- 7 POINT OF CONTACT



# INTRODUCTION

### **About Us:**

- Established in 1967
- Clients in 50 States/23 Countries
- Five offices VB. RVA. DC. NYC.
- Number of full time employees 65
- Number of coffee makers 43
- Official snack Chocolate Chip Cookies

### **Our In-House Capabilities:**

- Creative & Branding Services
- · Web Design and Development
- Audio Production
- Video Production
- Account Services
- Digital Services

- Print Design and Production
- Media Services
- Social Media Management
- Photography
- Public Relations
- Accounting



## **OUR PROCESS**

#### **Estimates**

- 1. SOW Define what the estimate includes.
- 2. Define crew/ lighting/ any special equipment that was budgeted for, locations, talent, etc.

#### **Pre Production**

- 1. Producer reviews the estimate as soon as we're awarded the job
- 2. Set up a kick-off call:
- -Discuss shoot details
- -Determine if there are any special needs: parking/ security, etc.
- -Discuss final delivery date/ event driven or media driven
- -Determine final shoot days
- -Discuss talent specs
- -Put hold on calendar
- -Schedule scout if needed
- -Get all contact information
- -Open Basecamp and invite key people to collaborate
- 3. Prepare a work-back schedule through to post and final delivery
- -Schedule edit on Video production calendar and invite the editor
- -If possible, schedule audio do that as well
- 4. Assign creative:
- -Script
- -Directors shot list / break down
- -Prop & Wardrobe list
- 5. Casting:
- -Get casting talent specs and a schedule
- -Post head sheets/ auditions/ or current photos
- -Once talent is selected and approved, get all sizes and contact information
- 6. Crew Shoot

#### Shoot

- 1. Prepare shot list and schedule
- 2. Prepare shoot book:
- -Contact list
- -Scripts
- -Locations and any scout images
- -Talent and any headshot images
- -Wardrobe spec sheet/ prop list
- -Maps, and or addresses to locations
- -Call sheets
- -Vendors
- -Work-back schedules and edit team
- 3. Fill out call sheets and distribute to all, including to talent
- 4. Assign wardrobe and or prop purchase if needed, or producer handles
- 5. Order food, stock crafts
- 6. Make sure chairs/ tables, trash bags and other client service items are on truck
- 7. Charge all batteries (DP)
- 8. Prep camera (DP)

#### **Post Production**

- Fill-out shoot details and shoot notes for editor
- 2. Turn over all storyboards, shoot notes
- 3. Set up call if needed w/ editor and client
- 4. Insure editor has all assets
- 5. Schedule VO record and audio post
- 6. Client sign off on all and picture is locked
- 7. Finalize project, color grade, audio post and mix, prepare final deliverables
- 8. Deliver project/ Archive
- 9. Close out billing



## PRICING PROPOSAL

1 Day Shoot in Hampton Roads (part at Studio Center VB & Part at Brooke's home)

## **Scope of Work/Deliverables:**

1 Day Shoot for:

Pickups & B-Roll

"24-94680-Brooke's Story - Tox Employee Patient Video"

### **Studio Center will Provide:**

### Production:

- Director/DP & Producer
- Audio
- Grip & Lighting Package
- Camera/Lens Package (Sony F7)
- Craft Services
- Media Management/Hard Drives

### **Client will Provide:**

- Overall direction
- Access to Brooke's home
- On-Camera Talent

**Production Cost = \$6,150** 



# **PRICING SUMMARY**

TV Production:	\$ 6,150	
Total Cost:	\$ 6,150	
Thank you for the opportu	nity to submit a proposal. V	Ve look forward to working with you!
Accepted by:		
Client		Date
Studio Center		Date
50% deposit is due at the Estimate valid for 10 days	time of kick-off and balance	e upon completion.
Louinate valid for 10 days	110111 0-0-4T.	



# **THANK YOU!**

Point of Contact:

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VB | RVA | DC | NYC