



Hilton Softwares Video Proposal

May 19th, 2023

3 OUR PROCESS

4 CONCEPT 1

5 CONCEPT 2

6 PRICING SUMMARY

7 POINT OF CONTACT

OUR PROCESS

Estimates

1. SOW – Define what the estimate includes.
2. Define crew/ lighting/ any special equipment that was budgeted for, locations, talent, etc.

Pre Production

1. Producer reviews the estimate as soon as we're awarded the job
2. Set up a kick-off call:
 - Discuss shoot details
 - Determine if there are any special needs: parking/ security, etc.
 - Discuss final delivery date/ event driven or media driven
 - Determine final shoot days
 - Discuss talent specs
 - Put hold on calendar
 - Schedule scout if needed
 - Get all contact information
 - Open Basecamp and invite key people to collaborate
3. Prepare a work-back schedule – through to post and final delivery
 - Schedule edit on Video production calendar and invite the editor
 - If possible, schedule audio do that as well
4. Assign creative:
 - Script
 - Directors shot list / break down
 - Prop & Wardrobe list
5. Casting:
 - Get casting talent specs and a schedule
 - Post head sheets/ auditions/ or current photos
 - Once talent is selected and approved, get all sizes and contact information
6. Crew Shoot

Shoot

1. Prepare shot list and schedule
2. Prepare shoot book:
 - Contact list
 - Scripts
 - Locations and any scout images
 - Talent and any headshot images
 - Wardrobe spec sheet/ prop list
 - Maps, and or addresses to locations
 - Call sheets
 - Vendors
 - Work-back schedules and edit team
3. Fill out call sheets and distribute to all, including to talent
4. Assign wardrobe and or prop purchase if needed, or producer handles
5. Order food, stock crafts
6. Make sure chairs/ tables, trash bags and other client service items are on truck
7. Charge all batteries (DP)
8. Prep camera (DP)

Post Production

1. Fill-out shoot details and shoot notes for editor
2. Turn over all storyboards, shoot notes
3. Set up call if needed w/ editor and client
4. Insure editor has all assets
5. Schedule VO record and audio post
6. Client sign off on all and picture is locked
7. Finalize project, color grade, audio post and mix, prepare final deliverables
8. Deliver project/ Archive
9. Close out billing

Hilton Softwares Concept 1 “Explainer” Post Only

Scope of Work/Deliverables:

1x up to 1 minute

Studio Center will Provide:

Pre Production:

- Producer/Project Manager
- Creative Services & Script Writing

Post Production:

- Video Edit Hours
- 3D Graphic Hours
- VO Talent (USAGE: Awards Submissions/Live Events/Web Buyout)
- Music & SFX Library (USAGE: Awards Submissions/Live Events/Web Buyout)
- Audio Hours Edit mix/music search
- Project Archive
- Open and/or Closed Captions
- Digital File Delivery
- Media Management

Client will Provide:

- Scripting & Creative
- Vector art for logos and graphics
- Editorial Guidance
- Video assets

Total: \$11,683.00

Hilton Softwares

Concept 2 “Clear to Take Off”

Shoot & Post

Scope of Work/Deliverables:

1x up to 1 minute

Studio Center will Provide:

Pre Production:

- Producer/Project Manager
- Casting Services
- Location Scout
- Location Fees
- Creative Services & Script Writing

Production:

- 1 Day Shoot in Hampton Roads
- Director/DP
- Producer
- Camera and Lens Package
- Grip and Lighting Package
- Hair & Makeup
- Audio/Sound Mixer
- 2x Speaking On Camera Talent (USAGE: Awards Submissions/Live Events/Web Buyout)
- Props or Set Dressing
- Craft Services
- Hard Drive

Post Production:

- Video Edit Hours
- 3D Graphic Hours
- VO Talent (USAGE: Awards Submissions/Live Events/Web Buyout)
- Music & SFX Library (USAGE: Awards Submissions/Live Events/Web Buyout)
- Audio Hours Edit mix/music search
- Project Archive
- Open and/or Closed Captions
- Digital File Delivery
- Media Management

Client will Provide:

- Scripting & Creative
- Vector art for logos and graphics
- Editorial Guidance
- Video assets

Total: \$18,703.00

PRICING SUMMARY

- Concept 1 “Explainer” Post Only: \$11,683.00**
 - Concept 2 “Clear for Take Off” Shoot & Post: \$18,703.00**
-

Thank you for the opportunity to submit a proposal. We look forward to working with you!

Accepted by: _____

Client

Date

Studio Center

Date

50% deposit is due at the time of kick-off and balance upon completion.
Estimate valid for 10 days from 5/19/2023.

THANK YOU!

Point of Contact:

William Prettyman

161 Business Park Drive

Virginia Beach, VA 23462

Phone: 866.515.2111

Email: william@studiocenter.com

Adrienne Beyer

161 Business Park Drive

Virginia Beach, VA 23462

Phone: 866.515.2111

Email: adrienne@studiocenter.com



VB | RVA | DC | NYC