

YES AND AGENCY / PRICING PROPOSAL / FEMA CAMPAIGN

APRIL 6, 2021



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OUR PROCESS

Estimates

 SOW – Define what the estimate includes.
Define crew/ lighting/ any special equipment that was budgeted for, locations, talent, etc.

Pre Production

1. Producer reviews the estimate as soon as we're awarded the job

2. Set up a kick-off call:

-Discuss shoot details

-Determine if there are any special needs:

parking/ security, etc.

-Discuss final delivery date/ event driven or media driven

-Determine final shoot days

-Discuss talent specs

- -Put hold on calendar
- -Schedule scout if needed
- -Get all contact information

-Open Basecamp and invite key people to collaborate

3. Prepare a work-back schedule – through to post and final delivery

-Schedule edit on Video production calendar and invite the editor

-If possible, schedule audio do that as well

4. Assign creative:

-Script

-Directors shot list / break down -Prop & Wardrobe list

5. Casting:

-Get VO casting talent specs and a schedule

6. Crew Shoot

Shoot

- 1. Prepare shot list and schedule
- 2. Prepare shoot book:
- -Contact list
- -Scripts
- -Locations and any scout images
- -Wardrobe spec sheet/ prop list
- -Maps, and or addresses to locations
- -Call sheets
- -Vendors

-Work-back schedules and edit team

3. Fill out call sheets and distribute to all

4. Assign wardrobe and or prop purchase if needed, or producer handles

- 5. Order food, stock crafts
- 6. Make sure chairs/ tables, trash bags and
- other client service items are on truck
- 7. Charge all batteries (DP)

Post Production

1. Fill-out shoot details and shoot notes for editor

- 2. Turn over all storyboards, shoot notes
- 3. Set up call if needed w/ editor and client
- 4. Insure editor has all assets
- 5. Schedule VO record and audio post
- 6. Client sign off on all and picture is locked
- 7. Finalize project, color grade, audio post
- and mix, prepare final deliverables
- 8. Deliver project/ Archive
- 9. Close out billing



PRICING PROPOSAL

Five Location Shoot & Two Days of Filming Per Location

Scope of Work/Deliverables:

Shoot and Post for: Five :30 & Five :15 Second Broadcast Commercials

Studio Center will Provide:

Production:

- Director/DP & Producer
- Travel for DP & Producer
- Location Scout
- Location Fees & Permits
- Audio / Sound, Grip / Gaffer & Hair / Makeup
- Still Photographer
- Media Management / Hard Drives
- 4K Camera & Lens Package
- Grip & Lighting Package
- Craft Services
- Props or Set Dressing
- Wardrobe

Post Production:

- Video Edit for: 5 x :30 & 5 x :15
- 2d Graphics for titles, and end card
- Audio Hours Edit mix / Music Search
- Footage Archival
- Stock Package Use
- VO USAGE: Radio and TV
- Music sfx pkg
- Digital File Delivery
- Closed Captions & Open Captions
- Link to downloadable deliverables in 1080p

Client will Provide:

- Scripting and Creative
- Logos/art in Vector format
- Editorial Guidance
- On Camera Talent

Total Cost:

\$377,099.00



PRICING PROPOSAL

Three Location Shoot & Two Days of Filming Per Location

Scope of Work/Deliverables:

Shoot and Post for: Five :30 & Five :15 Second Broadcast Commercials

Studio Center will Provide:

Production:

- Director/DP & Producer
- Travel for DP & Producer
- Location Scout
- Location Fees & Permits
- Audio / Sound, Grip / Gaffer & Hair / Makeup
- Still Photographer
- Media Management / Hard Drives
- 4K Camera & Lens Package
- Grip & Lighting Package
- Craft Services
- Props or Set Dressing
- Wardrobe

Post Production:

- Video Edit for: 5 x :30 & 5 x :15
- 2d Graphics for titles, and end card
- Audio Hours Edit mix / Music Search
- Footage Archival
- Stock Package Use
- VO USAGE: Radio and TV
- Music sfx pkg
- Digital File Delivery
- Closed Captions & Open Captions
- Link to downloadable deliverables in 1080p

Client will Provide:

- Scripting and Creative
- Logos/art in Vector format
- Editorial Guidance
- On Camera Talent

Total Cost:

\$347,249.00



PRICING SUMMARY

Five Location Shoot Two Days of Filming Per Location **Total Cost: \$377,099.00**

Three Location Shoot Two Days of Filming Per Location **Total Cost: \$347,249.00**

Thank you for the opportunity to submit a proposal. We look forward to working with you!

Accepted by:

Client

Date

Studio Center

Date

50% deposit is due at the time of kick-off and balance upon completion. Estimate valid for 15 days from 4/06/2021.



THANK YOU!

Point of Contact:

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