

VCU / PRICING PROPOSAL / ALUMNI VIDEO SEPTEMBER 1, 2020



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## INTRODUCTION

## About Us:

- Established in 1967
- Clients in 50 States/23 Countries
- Five offices VB. RVA. DC. NYC.
- Number of full time employees 65
- Number of coffee makers 43
- Official snack Chocolate Chip Cookies

## **Our In-House Capabilities:**

- Creative & Branding Services
- · Web Design and Development
- Audio Production
- Video Production
- Account Services
- Digital Services

- Print Design and Production
- · Media Services
- Social Media Management
- Photography
- Public Relations
- Accounting



# **GOLD PACKAGE VIDEO**

Shoot & Post: 1x up to 7min and 5x 3min

#### Scope of Work/Deliverables:

One Day Shoot in Richmond, VA Shoot and Post for: One longform video, up to 7 minutes Five 3 min individual highlight videos

#### **Studio Center will Provide:**

#### Production:

- Storyboarding
- Director/DP & Producer
- Location Scout
- Audio, Hair & Makeup, PA
- Props & Set Dressing
- Craft Services
- Media Management/Hard Drives
- 4K camera & Lens Package
- Travel

#### Post Production:

- Video Edit for: 1x 7min, 5 x 3min
- Color Correction
- 2d Graphics for titles, and end card
- Audio Mix & Music Library Paid Buyout for Web
- 1x Non-union Voice over Paid Buyout for Web
- Footage Archival
- Link to downloadable deliverables in 1080p
- Still Photo editing and delivery

#### **Client will Provide:**

- Script Direction
- Access to Location
- On Camera Talent
- Logos/art in Vector format

Subtotal:	\$51,417.00	
Discount:	-31,667.00	
Total:	\$19,750.00	



# SILVER PACKAGE VIDEO

## Shoot & Post: 1x up to 3:30 min and 5x 1:30 min

#### Scope of Work/Deliverables:

One Day Shoot in Richmond, VA Shoot and Post for: One longform video, up to 3:30 minutes Five 1:30 min individual highlight videos

#### Studio Center will Provide:

#### Production:

- Storyboarding
- Director/DP & Producer
- Location Scout
- Audio, Hair & Makeup, PA
- Props & Set Dressing
- Craft Services
- Media Management/Hard Drives
- 4K camera & Lens Package
- Travel

#### Post Production:

- Video Edit for: 1x 3:30min, 5 x 1:30min
- Color Correction
- 2d Graphics for titles, and end card
- Audio Mix & Music Library Paid Buyout for Web
- 1x Non-union Voice over Paid Buyout for Web
- Footage Archival
- Link to downloadable deliverables in 1080p
- Still Photo editing and delivery

#### **Client will Provide:**

- Script Direction
- Access to Location
- On Camera Talent
- Logos/art in Vector format

Subtotal:	\$44,550.00
Discount:	-30,050.00
Total:	\$14,500.00



# BRONZE PACKAGE VIDEO

Post Only: 1x up to 7min and 5x 3min

#### Scope of Work/Deliverables:

Post for: One longform video, up to 7 minutes Five 3 min individual highlight videos

#### Studio Center will Provide:

## Post Production:

- Video Edit for: 1x 7min, 5 x 3min
- Color Correction
- 2d Graphics for titles, and end card
- Audio Mix & Music Library Paid Buyout for Web
- 1x Non-union Voice over Paid Buyout for Web
- Footage Archival
- Link to downloadable deliverables in 1080p
- Still Photo editing and delivery

#### **Client will Provide:**

- Script Direction
- Access to Location
- On Camera Talent
- Logos/art in Vector format

Subtotal:	\$44,637.00	
Discount:	-37,137.00	
Total:	\$7,500.00	



## **PRICING SUMMARY**

 Gold Package Video:
 \$19,750.00

 Silver Package Video:
 \$14,500.00

 Bronze Package Video:
 \$7,500.00

Thank you for the opportunity to submit a proposal. We look forward to working with you! Package Chosen:

Video:	Gold	Silver	Bronze
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Accepted by:

Client

Date

Studio Center

Date

50% deposit is due at the time of kick-off and balance upon completion. Estimate valid for 60 days from 9/01/2020.



# THANK YOU!

Point of Contact:

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VB | RVA | DC | NYC