

REAL EATS/ PRICING PROPOSAL / VIDEO PROPOSAL MARCH 17, 2022



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# INTRODUCTION

#### About Us:

- Established in 1967
- Clients in 50 States/23 Countries
- Five offices VB. RVA. DC. NYC.
- Number of full time employees 65
- Number of coffee makers 43
- Official snack Chocolate Chip Cookies

#### **Our In-House Capabilities:**

- Creative & Branding Services
- · Web Design and Development
- Audio Production
- Video Production
- Account Services
- Digital Services

- Print Design and Production
- Media Services
- Social Media Management
- Photography
- Public Relations
- Accounting



## **GOLD PRICING PROPOSAL**

#### Scope of Work/Deliverables:

12 Day Shoot in our Virginia Beach Studio Post for twelve up to 2 minute videos Post for twelve :60 second videos Post for twelve :30 second cutdowns

#### **Studio Center will Provide:**

#### Production:

- Storyboarding
- Director/DP & Producer
- Audio. Grip
- Props & Set Dressing
- Craft Services
- Media Management/Hard Drives
- 4K Camera and Lens Package

#### Post Production:

- Video Edit for: 12 x 2min, 12 x :60 & 12 x :30
- Color Correction
- 2D Graphics for titles, and end card
- Audio Mix & Music Library Paid Web Buyout
- Footage Archival
- Link to downloadable deliverables

#### **Client will Provide:**

- Scripting & Creative
- Editorial Guidance
- Monthly Products
- Logos/art in Vector format

**Production Cost** = \$118,699.00

Discount = \$- 10,000.00

Total = \$108,699.00



## SILVER PRICING PROPOSAL

#### Scope of Work/Deliverables:

6 Day Shoot in our Virginia Beach Studio Post for six up to 2 minute videos Post for six :60 second videos Post for six :30 second cutdowns

#### **Studio Center will Provide:**

#### Production:

- Storyboarding
- Director/DP & Producer
- Audio. Grip
- Props & Set Dressing
- Craft Services
- Media Management/Hard Drives
- 4K Camera and Lens Package

#### Post Production:

- Video Edit for: 6 x 2min, 6 x :60 & 6 x :30
- Color Correction
- 2D Graphics for titles, and end card
- Audio Mix & Music Library Paid Web Buyout
- Footage Archival
- Link to downloadable deliverables

#### **Client will Provide:**

- Scripting & Creative
- Editorial Guidance
- Monthly Products
- Logos/art in Vector format

**Production Cost** = \$73,764.00

Discount = \$-9,000.00

Total = \$64,764.00



# **BRONZE PRICING PROPOSAL**

#### Scope of Work/Deliverables:

1 Day Shoot in our Virginia Beach Studio

Post for one up to 2 minute video

Post for one :60 second video
Post for one :30 second cutdown

#### **Studio Center will Provide:**

#### Production:

- Storyboarding
- Director/DP & Producer
- Audio. Grip
- Props & Set Dressing
- Craft Services
- Media Management/Hard Drives
- 4K Camera and Lens Package

#### Post Production:

- Video Edit for: 1 x 2min, 1 x :60 & 1 x :30
- Color Correction
- 2D Graphics for titles, and end card
- Audio Mix & Music Library Paid Web Buyout
- Footage Archival
- Link to downloadable deliverables

#### **Client will Provide:**

- Scripting & Creative
- Editorial Guidance
- Monthly Products
- Logos/art in Vector format

**Production Cost** = \$24,979.00

Discount = \$- 6,000.00

Total = \$18,979.00



# **PRICING SUMMARY**

Estimate valid for 10 days from 3/17/2022.

GOLD (12 months)		\$108,699.00	)	
SILVER (6 months)		\$ 64,764.00	)	
BRONZE (1 month)		\$ 18,979.00	)	
Thank you for the opportunity to submit a proposal. We look forward to working with you!				
Accepted by:				
Client		_	Date	
Studio Center		_	Date	
50% deposit is due at t	he time of kick-o	ff and halance	- unon completion	

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# **THANK YOU!**

Point of Contact:

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