



BAY ENVIRONMENTAL / PRICING PROPOSAL

10-04-2024



INTRODUCTION

About Us:

- Established in 1967
- Clients in 50 States/23 Countries
- Number of full time employees – 65
- Number of coffee makers – 43
- Official snack – [Chocolate Chip Cookies](#)

Our In-House Capabilities:

- Creative & Branding Services
- Web Design and Development
- Audio Production
- Video Production
- Account Services
- Digital Services
- Print Design and Production
- Media Services
- Social Media Management
- Photography
- Public Relations
- Accounting

WEBSITE DESIGN AND DEVELOPMENT

Including FREE Hosting and Maintenance!

Design

Our team of graphic designers will create a minimum of three mockups for the website to include the home page. Designers will make any and all revisions requested by the client.

Development

Once the mockup is approved by the client, the project developer will take all of the individual graphic elements from the mockups and use them to create the actual, functional site. Elements such as the CMS, interactive contact forms, and Search features are implemented and made functional during this phase, as well.

Copywriting

Our copywriter will work with the client to write compelling SEO friendly copy for the pages of the website.

Page Styling Modifications:

We will use existing content and any other text or imagery content that the client can provide, and style each page to be consistent in look and feel.

Initial SEO/SEM:

To get site noticed and ranking on all major Search Engines like GOOGLE, BING, and YAHOO. The basic package includes: Google Analytics Integration, Keyword Research & Meta Tags, Robots.txt file integration, XML Site Map Creation, Verification of your site with Google Webmaster Tools.

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Testing/Delivery/Training:

The site will be thoroughly tested - viewing differences between different web browsers, ensuring that the website is optimized to be viewed properly in the most recent browser versions/mobile devices – referred to as responsive design. **NO COST**

Hosting:

Studio Center can host the client site on our Google Cloud-Based Server at **NO COST** to you.

Ongoing Support and Site Maintenance:

Content management system updates, javascript updates, server maintenance and upgrades, secure certificate renewals, LAMP stack updates and upgrades. *(Does not include actual content additions or change in the original scope of work.)* **NO COST**

PHOTOGRAPHY

Scope of Work/Deliverables:

Photo Shoot

One Day of Photography in Hampton Roads.

Studio Center will Provide:

Production:

- Photographer
- Still Photography
- Studio for Headshots
- Location Photography
- B-Roll of Team
- Job Site

Post Production:

- Photography Edits
- Color Correction
- Link to downloadable deliverables

Client will Provide:

- Access to Location for shooting
- Access to Office for shooting
- Personnel for headshots in our studio
- Permits

VIDEO PRODUCTION

Scope of Work/Deliverables:

1 Day Video Shoot in Hampton Roads

Shoot & Post Production for 4x up to :45 seconds.

3 Locations within the Hampton Roads Market.

Studio Center will Provide:

Production:

- Creative Services & Script Writing
- Producer/Project Manager
- Grip and Lighting Package
- 4K Camera Package
- Director/DP & Producer
- Audio
- Drone Operator
- Craft Services

Post Production:

- Media management/Hard Drives
- Edit Hours
- 2 D Graphic Hours
- Audio Hours Edit mix/ music search
- Music sfx pkg
- Audio Materials
- Project Archive
- Digital File Delivery

Client will Provide:

- Scripting and Creative Feedback / Input
- Vector art for logos and graphics
- Editorial Guidance
- Crew parking, staging area for gear and lunch
- Access to all locations for filming
- All on-camera talent

PRICING SUMMARY

A. Website (combined sites)
Design & Development for 10 pages **\$ 6,790.00**

B. Photography **\$ 1,500.00/day**

C. Video **\$ 20,000.00**

Services Selected: _____

Thank you for the opportunity to submit a proposal. We look forward to working with you!

Accepted by: _____

Client

Date

Studio Center
Estimate valid for 10 days from 10/13/2024

Date

THANK YOU!

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